

# About Algorithms About Algorithms About Algorithms Algo

"ALPHA ENDÜSTRİYEL İÇ VE DIŞ TİCARET LİMİTED ŞİRKETİ" has been established by professional team members in 2022, who have intended to connect producers, manufacturers, suppliers and purchasers around the world in order to accomplish their goals and targets, as well overcome their challenges in the most reliable, convenient and fastest way;

Due to sanctions, various cultural issues and local regulations, international commerce and trade has been confronted with major difficulties, hence commercial specialists are necessary to present the precise path;

Our team is composed of skilled human resources who are sophisticated and trained to assist you with meeting your business demands and needs in bellow aspects:

- -Steel and iron products;
- -Ferrous and non-ferrous commodities as well other products such as: ceramic tiles, cements and petrochemicals, etc.





- -Organized and designed based on listening to our clients;
- -Various services, such as: sourcing, negotiation, customs, warehousing, logistics, financing, etc;
- -Various products, such as: steel products, petrochemicals, ceramic tiles, cements, etc;
- -Supporting all the steps of selecting, monitoring, managing, etc.

VISION: To become the most reliable International Commercial Company that connects every part of the world, Asia, Europe, Africa, Australia, North America and South America, who needs any kinds of import and export demands;

- -To target clients' satisfaction and delight as our first priority;
- -To become a comprehensive resource of commercial data for our viewers:
- -To reach an annual turnover of \$100.000.000 within 5 years by 2027.

VALUES:-Respecting our Customers and Partners and providing their enquiries and demands meticulously;

- -Environmental, social and philanthropic responsibilities;
- -To support each and every orders from beginning to the end;
- -Sharing our relevant expertise and experience with our precious clients and customers and partners;
- -Caring about legal contracts and quality of commodities thoroughly;
- -Team working.

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MISSION: To connect buyers and sellers and build mutual trust between them, around the world;

- -To procure the best quality for our business partners;
- -To present solutions for import and export issues, regarding our Expertise, Business Background and Business Partnerships;
- -To assist with any issues which are not accessible or possible for each side, such as: delivery, loading, discharge, customs declaration issues, etc;
- -To surpass ourselves by obtaining more satisfied and delighted clients.

## OBJECTIVES:-To keep our data, knowledge,

information, skills and expertise updated and have it as a culture in

- our team;
  -To provide any commercial enquiries available for our clients, from A to Z;
- -To boost our turnover by team working, mutual trust, mutual interests and mutual targets;
- -To add agents and representatives around the world and create a big and sophisticated FAMILY;

## Qur services:

## Consulting and **Negotiation**:

Do you need any recommendation or advice for any phase of your commercial activity?

Our team would provide you with appropriate recommendations in the entire phases of your path, including:

- -Target the right partners, right stackholders and correct prospects
- -Trading, international and export compliance consultant;
- -Organize and provide our clients with schedule and road map for their meetings
- -Qualify a deal with a root cause analysis;
- -Dominate on negotiating skills for a better outcome for both parties;
- provide convincing presentations
- -Close (better) deals
- -Development of a full program;
- -Logistics.

## **Art of sourcing:**

- -Return On Time (ROT);
- -To recommend best and reliable choices, high qualities, low prices.

## Third party inspection:

The most secure way to control the quality of the products is through using third party inspection companies accepted by both seller and buyer (e.g. SGS, BV, etc.) These international companies will audit the cargo and prepare an official report as evidence of quality and quantity of the sold cargo. We will arrange the audition, control, and reports from trusted third party inspection companies to guarantee the business in a proper way.

Delivery follow

Among the various tran

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-To make commitment to follow each step of transactions, remittance

Money

priority;

follow up:

transactions, remittance and obtaining receive notice:

-To consider clients' properties as our vital

-To assure clients of direct money transfering to the factories.

Among the various transportation options, it's necessary to choose the best one to have a worthwhile and safe deal. Our experience would assist the companies who have difficulties in this matter or even want to experience better conditions.



## C products:

We provide all the commodities you desire?

## Raw materials:

Ironstone - Sponge iron - FeMn FeSiMn - FeSi - FeCr - FeMo FeV - FeTi



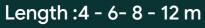




## **Steel products:**

## **Billet:**

Grades: 3SP - 4SP - 5SP and customized
Dimensions:100\*100-125\*125-130\*130-150\*150





### Rebar:

Grades: ASTMA615 - B500B - A400 - A500, etc.

Size: 8 to 32 mm

Length: 12 m or customized

## Beam:

Grade: 3SP

Size: customized weight

Length: 12 m





### Wire rod:

Grades: 3SP - SAE1008 - SAE1006 - SAE1010, etc.

Size: 1 or 2 metric ton coil Diameter: 5.5 to 12 mm



Grades: 1060-70Cr2 Diameter: 20 to 125 mm



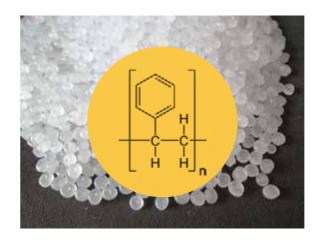


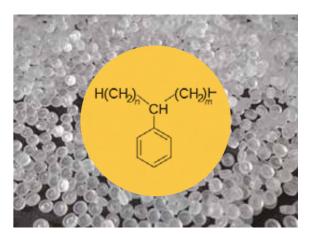
### **Profile:**

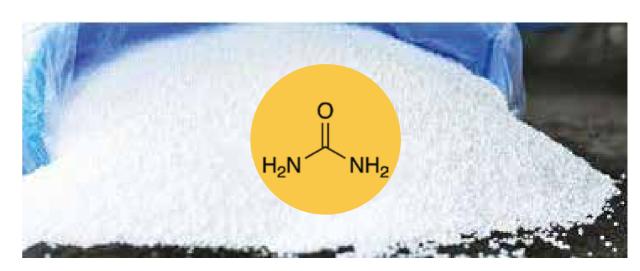
Thickness: 1.5 to 3 mm Dimension: 20\*20 to 150\*150

Length: 12 m

## **Petrochemicals:**







## Other products, such as: ceramic tiles, cement, clinker, etc.





